# Inside KUB Procurement

## Quarterly Newsletter April-June 2022

www.kub.org/procurement

Email: Diversity@KUB.org Email: Smallbiz@KUB.org





### Our Vision:

**HHEEE** 

KUB exists to serve its customers, improving their quality of life by providing utility services that are safe, reliable and affordable.

## Our Mission:

Our mission is to act as good stewards of our communities' resources: utility assets, customer dollars, and the environment. We work to safeguard those resources and enhance their value for the people of the communities we serve and generations to come.

VENDOR SPOTLIGHT Accurate Contracting Services Inc.



**Reggie Bazel** Accurate Contracting

Accurate Contracting Services Inc. has been in operation since 2011 and is a certified Minority Business Enterprise (MBE) company. Accurate is owned and operated by Reggie Bazel, who has been working in the construction field for over 30 years. Reggie was first introduced to KUB at a networking event three years ago. After attending the networking event he became a registered bidder with KUB and began researching for bid opportunities. KUB asked Reggie what advice he would give a business attempting to work with KUB.

"Attend the pre-bid meetings—these meetings allow you to understand the scope of work and ask questions that will help you prepare your bid," Reggie said. "I also suggest attending the bid-opening meetings before you begin bidding. Bid-opening meetings allow you to network with other vendors, get to know the KUB Procurement team, and

become familiar with the bidding process and paperwork."

Reggie also admits that you won't win every bid—and that's ok.

"If you do not win, request the bid tab to find out why you were not the successful bidder and keep bidding," he said.

Accurate recently secured their second three-year contract for installations of 110v outlets for the Natural Gas Water Heater program. They were also the successful bidder on The Fleming Operations Center Administration Office upgrade, which was recently completed.

Reggie also encouraged businesses to reach out to the KUB Procurement team for support throughout the process. KUB staff members can be reached using the contact information on the next page.

# **Meet the KUB Procurement Team**

#### **Purchasing Team**



**Jermon Bishop** Buyer Jermon.Bishop@kub.org



**Marilee Metzger** Buyer Marilee.Metzger@kub.org



Michele Daniel Buyer Michele.Daniel@kub.org



Daniel Parke Buyer Daniel.Parke@kub.org

### **Procurement Department**



Daniel Kembel Procurement Manager Daniel.Kembel@kub.org



Nikitia Thompson Diversity Coordinator Nikitia.Thompson@kub.org

## **Prequalification Information**

Any contractor wishing to bid on, and perform electric, natural gas, water, wastewater, vegetation management, paving and fiber construction for KUB, must become prequalified prior to bidding.

Please contact Alyssa.Blackwood@kub.org for additional information.

## Get Periscope for Free!

formerly BidSync

www.periscopeholdings.com/s2g



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#### **Contract Services Team**



Zachary Breeding Contract Specialist Zachary.Breeding@kub.org



Shari Hurst Contract Specialist Shari.Hurst@kub.org



Alyssa Blackwood Contract Specialist Alyssa.Blackwood@kub.org



## About KUB's Small Business Program

It's now easier than ever for small businesses to work with KUB! Companies with fifty (50) or fewer employees and less than \$10 million in annual revenue can more easily participate in bid opportunities that fall between \$10,000 and \$100,000, made available through the Small Business Program.

Please reach out to **smallbiz@kub.org** for additional information.

## **How KUB Purchases**

The Procurement Department is responsible for materials, supplies, services, construction, and maintenance purchases separated into these categories:

#### **Small Purchases:**

• Purchases between \$0-\$4,999: No competition required

#### **Formal Competitive Process:**

- Purchases between \$5,000-\$24,999: Three written quotes
- Purchases \$25,000+: Requires publicly advertised bids