

### **Bond Sale Results**

**November 19, 2020** 



# Water and Wastewater Bonds Sold at Favorable Rates

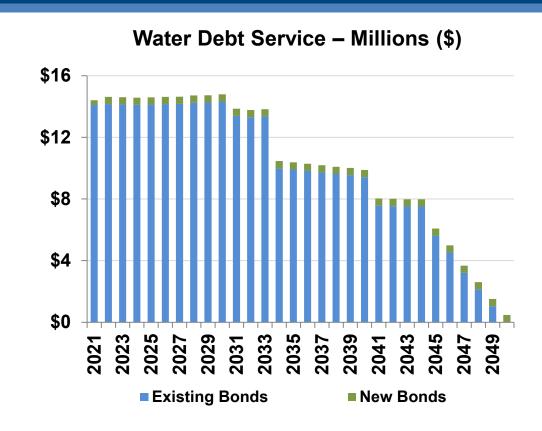
- Fund utility system capital improvements
- Offerings awarded at 2.36% (W) and 2.41% (WW)
- \$7.4M debt service savings
- Bonds mature over 30 years
- Sold at premium, reducing bonds to \$36.5M
- High-quality ratings from Moody's and Standard & Poor's affirmed

## **Bids on Water Bonds**

Bidder	True Interest Cost
Morgan Stanley & Co., LLC	2.359
Piper Sandler & Co.	2.377
FHN Financial Capital Markets	2.378
Robert W. Baird & Co., Inc.	2.460
Wells Fargo Bank, National Association	2.519
Huntington Securities, Inc.	2.557

#### **Water Bond Profile**

- \$214M in outstanding bonds
- \$93M in interest cost
- Principal paid in next10 years: 40%
- Debt ratio: 51%
- Weighted interest cost: 3.47%

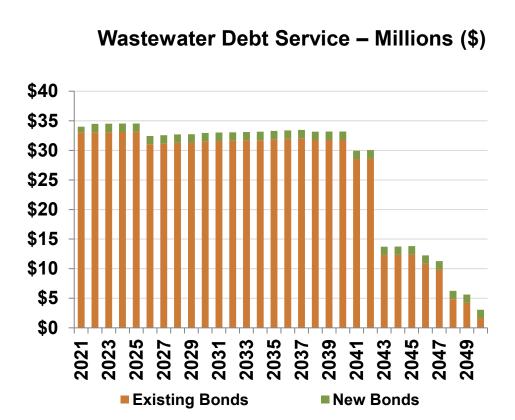


## **Bids on Wastewater Bonds**

Bidder	True Interest Cost	
Piper Sandler & Co.	2.410	
Morgan Stanley & Co., LLC	2.423	
FHN Financial Capital Markets	2.450	
Robert W. Baird & Co., Inc.	2.466	
Wells Fargo Bank, National Association	2.476	
Huntington Securities, Inc. 2.508		
Citigroup Global Markets Inc.	2.509	

#### **Wastewater Bond Profile**

- \$540M in outstanding bonds
- \$258M in interest cost
- Principal paid in next10 years: 33%
- Debt ratio: 61%
- Weighted net interest cost: 3.53%



## **Professional Fees**

Cost	Professional Firm	Fee
Financial Advisor	<b>Cumberland Securities</b>	\$63,000
Bond Counsel	Bass, Berry & Sims	\$45,000
Rating Agency	Moody's	\$40,000
Rating Agency	Standard & Poor's	\$31,000
Paying Agent	Regions Bank	\$1,000
		\$180,000
Other Costs (Escrow, POS, OS, Advertising)		\$22,000
		\$202,000

