#### Gas Utility Executive Summary Report

### **Introduction**

We are pleased to present a summary of the gas cost of service study for Knoxville Utilities Board (KUB). This document summarizes the Cost of Service Report that includes additional information, discussion on study results, and the significant assumptions used in the development of the cost of service study. The purpose of a cost of service study is to identify the following:

- 1) Identify if cross-subsidies exist between rate classes
- 2) Identify the appropriate monthly customer charge for each customer class
- 3) Identify cost-based gas supply and distribution rates
- 4) Identify future rate considerations for Knoxville Utilities Board

### **Cost of Service Summary Results**

The cost of service study determines costs to provide service to each class of customer and assists in design of gas rates. The table below provides the cost of service summary results comparing projected costs to serve each customer class with projected revenues from each customer class. The "% change" column is the adjustment necessary to meet projected cost of service requirements. Negative adjustments suggest current rates are collecting more than cost of service and positive adjustments suggest current rates are short of recovering costs spent to serve that customer class.

	Projected					
Customer Class	Co	ost of Service	Revenues	% Change		
Residential Service	\$	65,973,820	\$ 60,406,095	9.2%		
G-4 (Commercial/Industrial)		23,603,034	28,479,239	-17.1%		
G-6 (Commercial/Industrial)		7,870,233	8,705,664	-9.6%		
Non-Standard Customers (Commercial/Industrial)		11,509,853	11,365,943	1.3%		
Total	\$	108,956,941	\$108,956,940	0.0%		

The study indicates the G-4 and G-6 classes are paying rates exceeding their cost of providing service and the Residential Service class is paying rates below their cost of providing service.

Based on UFS experience, KUB's study results are typical for many utilities with results showing the residential class in need of an increase.

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### Cost of Service Rates

The table below identifies the cost of service rates for each customer class and includes costs for gas supply, distribution and direct customer related costs. Charging these rates would directly match the cost of providing service to customers identified in the study. The table also compares the current customer charges with the cost-based customer charges and identifies the cost-based demand and energy rates for each class. This results in the cost-based charge of \$21.25 per month compared to the current effective monthly customer charge for residential ratepayers of \$10.15.

### **Total Costs by Customer Class**

	C	urrent	СС	OS Customer	[	Distribution	Pipeline	
Customer Class	Custor	ner Charge		Charge		Demand	Capacity	Energy
Residential Service	\$	10.15	\$	21.25	\$	-	\$ -	\$ 0.8166
G-4 (Commercial/Industrial)		27.00		38.60		-	-	0.7569
G-6 (Commercial/Industrial)		170.00		256.20		2.13	2.88	0.3591

#### **Residential Customer Charge**

The customer charge consists of expenses related to 1) providing a minimum amount of gas to the residential customer, and 2) expenses related to servicing a meter on the customer premise, in effect determining the cost to deliver a single therm of gas to the customer. The methodology used in this study is consistent with methodologies and practices used in the gas industry. The cost of service study identified minimum system charges of \$13.39 and direct costs of \$7.86 for a total monthly customer charge of \$21.25. The total monthly customer charge cost breakdown is listed in the table below and includes minimum system costs (blue) and direct costs (brown).

#### Monthly Customer Charge Cost Breakdown

	<b>Residential Service</b>		
Distribution Customer Costs - Mains	\$	13.39	
Meter O&M		3.37	
Meter Reading		0.97	
Billing		0.81	
Services		2.10	
Customer Service		0.61	
Customer Charge	\$	21.25	

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Based on UFS experience with similar size utilities, KUB's cost-based residential customer charge, in total, is within a normal range. The direct costs to servicing the account are below similar size utilities due to shared costs (economies of scale) between electric, water, gas, and wastewater.

### **Conclusions:**

- The cost of service study indicates that some customer classes are paying above cost of service and some below cost of service. The KUB Board may consider movement toward cost of service in a gradual manner to limit annual impacts on customers.
- 2) The cost of service study indicates that all customer classes are paying customer charges below cost of service. The Board may consider applying a portion of future rate adjustments to the monthly customer charge. KUB cost of service results are common and the residential cost-based customer charge is within a normal range.

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# **UFS Qualifications**

Utility Financial Solutions (UFS) has provided cost of service and rate studies for utilities since 2001 and is one of the largest providers of electric rate studies in the country. UFS has provided services to some of the largest and smallest utility systems in the United States, Cooperatives and Investor-Owned Utilities. UFS is an international firm providing rate studies in over 38 states, Barbados, Bermuda and Guam. Examples of some of the gas studies include; Westfield, Massachusetts; Austin, Minnesota; Cedar Falls, Iowa; and Danville, Virginia. Mark Beauchamp, the president of Utility Financial Solutions, has been in the utility industry for 37 years with 29 years experience providing gas rate studies. Mark is a frequent speaker at regional and national conferences around the nation on industry rate trends and cost of service.