

Bond Refinancing Results

March 16, 2017



\$54M in Bonds Refinanced Saves Customers \$6.4M

- Refinanced bonds sold in 2005 for all systems
- Bonds sold competitively on March 8
- Large number of bidders for each issue
- \$6.4M in total savings net of fees
- High-quality bond ratings affirmed by Standard & Poor's and Moody's

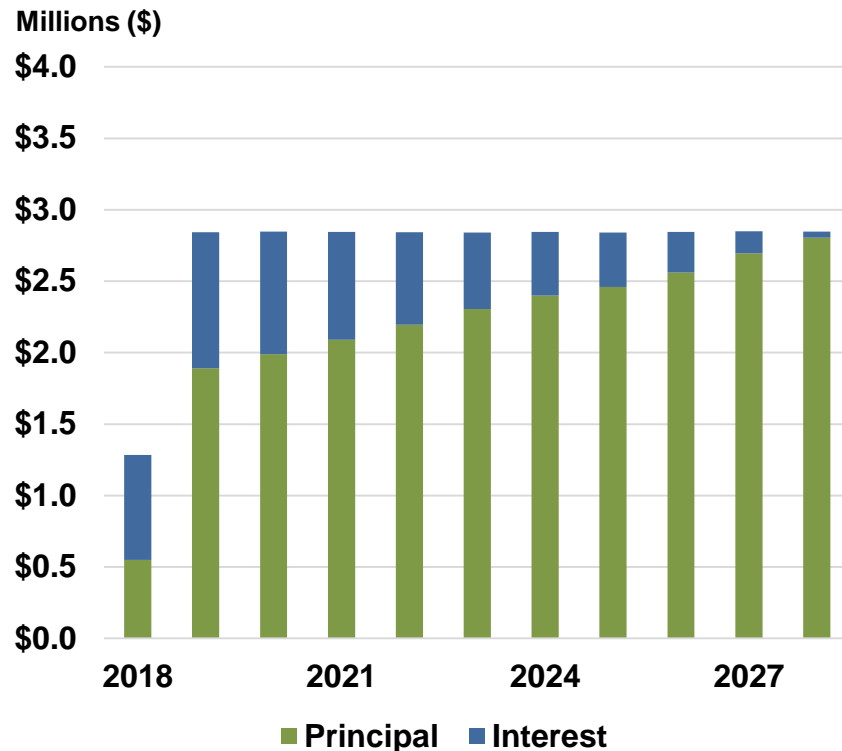
Bids on \$23.4M Electric Bonds

Bidder	True Interest Cost
Hutchinson, Shockey, Erley & Co.	2.154
Piper Jaffray	2.190
Bank of America Merrill Lynch	2.211
Fifth Third Securities	2.219
J.P. Morgan Securities	2.221
Citigroup Global Markets	2.225
SunTrust Robinson Humphrey	2.241
FTN Financial Capital Markets	2.248
Raymond James & Associates	2.255
UBS Financial Services	2.305
Barclays Capital	2.321
Robert W. Baird & Co.	2.336

Electric Bonds Refinancing Saves \$3.2M

Refunded Debt Service	\$32,621,000
New Debt Service	<u>\$29,468,000</u>
Savings	\$3,153,000

- Bonds fully mature in July 2027
- Weighted average life of bonds 6.1 years



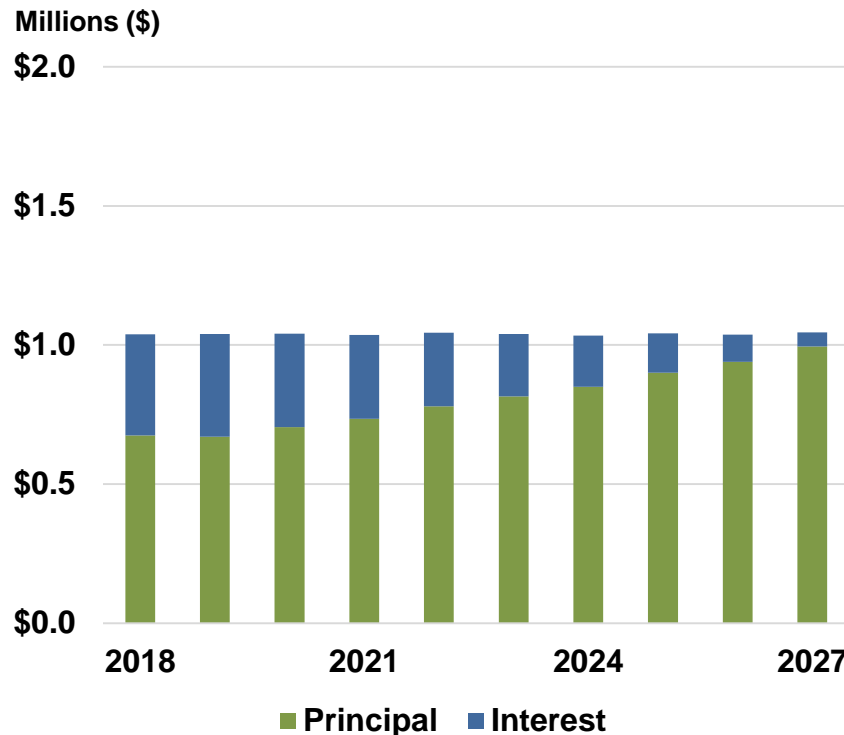
Bids on \$8.1M Gas Bonds

Bidder	True Interest Cost
Bank of America Merrill Lynch	2.095
KeyBanc Capital Markets	2.179
Hutchinson, Shockey, Erley & Co.	2.195
SunTrust Robinson Humphrey	2.210
Fifth Third Securities	2.210
J.P. Morgan Securities	2.210
Citigroup Global Markets	2.220
Raymond James & Associates	2.234
FTN Financial Capital Markets	2.240
Barclays Capital	2.252
UBS Financial Services	2.259
Robert W. Baird & Co.	2.311

Gas Bonds Refinancing Saves \$1.2M

Refunded Debt Service	\$11,664,000
New Debt Service	<u>\$10,493,000</u>
Savings	\$1,171,000

- Bonds fully mature in March 2027
- Weighted average life of bonds 5.9 years



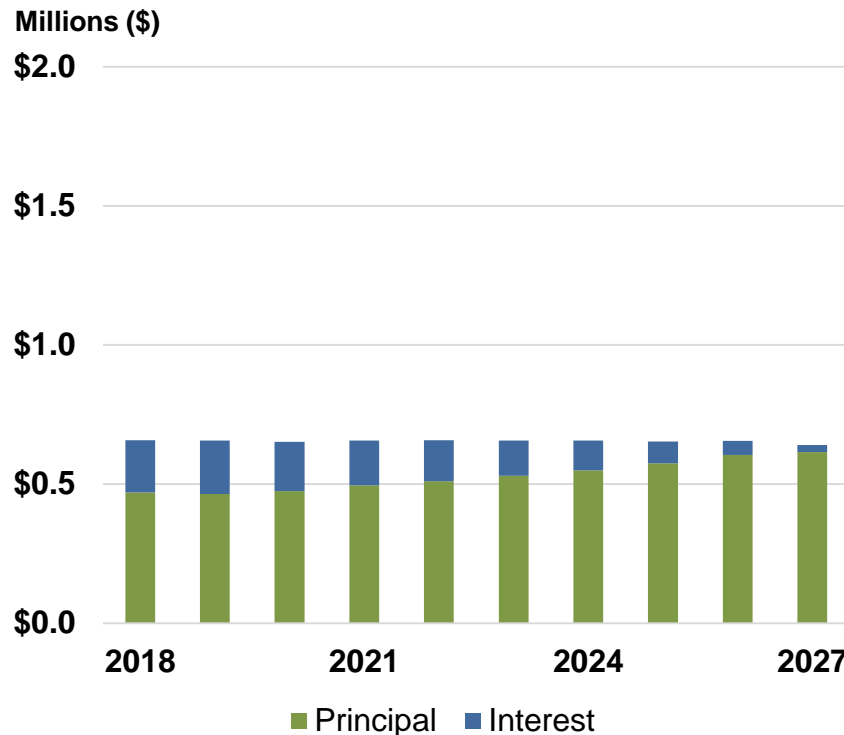
Bids on \$5.3M Water Bonds

Bidder	True Interest Cost
FTN Financial Capital Markets	2.120
Citigroup Global Markets	2.136
KeyBanc Capital Markets	2.159
Hutchinson, Shockey, Erley & Co.	2.183
SunTrust Robinson Humphrey	2.183
Raymond James & Associates	2.205
Robert W. Baird & Co.	2.262
Barclays Capital	2.285
UBS Financial Services	2.315

Water Bonds Refinancing Saves \$0.7M

Refunded Debt Service	\$7,273,000
New Debt Service	\$6,622,000
Savings	\$651,000

- Bonds fully mature in March 2027
- Weighted average life of bonds 5.8 years



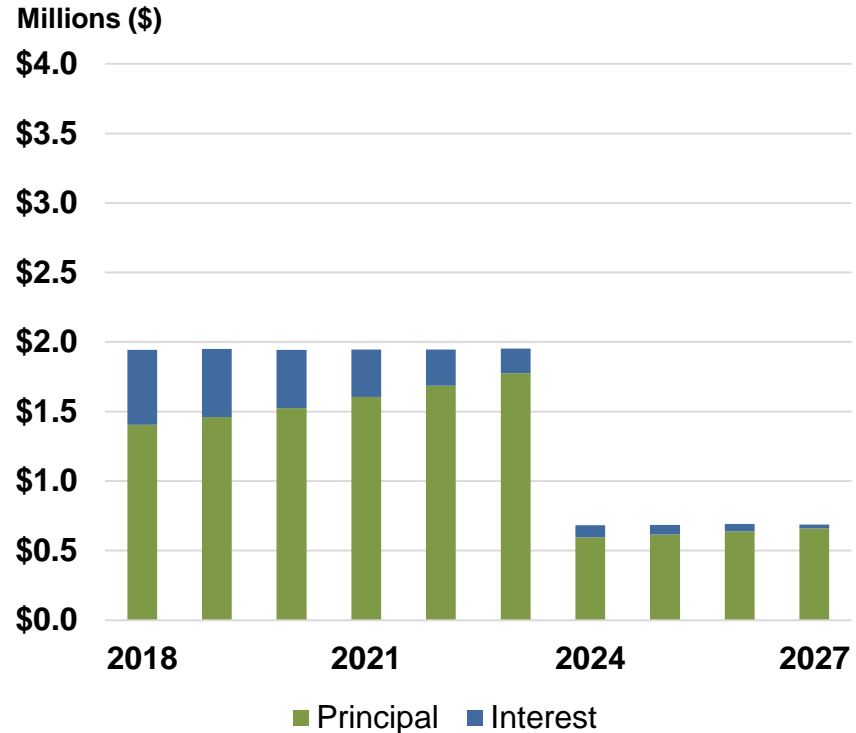
Bids on \$12M Wastewater Bonds

Bidder	True Interest Cost
FTN Financial Capital Markets	1.927
Hutchinson, Shockey, Erley & Co.	1.942
Citigroup Global Markets	1.958
KeyBanc Capital Markets	1.967
SunTrust Robinson Humphrey	1.976
Fifth Third Securities	1.986
J.P. Morgan Securities	1.998
Raymond James & Associates	2.015
Bank of America Merrill Lynch	2.027
Barclays Capital	2.048
Robert W. Baird & Co.	2.049

Wastewater Bonds Refinancing Saves \$1.4M

Refunded Debt Service	\$15,859,000
Projected Debt Service	<u>\$14,429,000</u>
Savings	\$1,430,000

- Bonds fully mature in April 2027
- Weighted average life of bonds 4.7 years



Professional Fees

Cost	Professional Firm	Fee
Financial Advisor	Cumberland Securities	\$102,000
Bond Counsel	Bass, Berry & Sims	\$72,000
Rating Agency	Moody's	\$76,000
Rating Agency	Standard & Poor's	\$71,000
Paying Agent	Regions Bank	\$3,000
		\$324,000
Other Costs (Escrow, POS, OS, Advertising)		\$44,000
		\$368,000

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