



Our Vision:

KUB exists to serve its customers, improving their quality of life by providing utility services that are safe, reliable and affordable.

Our Mission:

Our mission is to act as good stewards of our communities' resources: utility assets, customer dollars, and the environment. We work to safeguard those resources and enhance their value for the people of the communities we serve and generations to come.

Special Edition: Vendor Spotlight



Barr Technical Services

★ Woman-Owned Business

Rebecca Rupp owns Barr Technical Services, which provides LED lights to KUB.

CEW Advertising

Woman-Owned Business ★

Provided Pandemic-Related Services

Carol Wilson owns CEW Advertising, which provides KUB with hand sanitizer, stress balls, name badges, and more.



Diversified Supply

Minority-Owned Business

Diversified Supply has provided various items through multiple bids for KUB's construction groups.

Edison Electric

Minority-Owned Business ★
Prime Contractor

Edison Electric was recently prequalified to work electric construction projects for KUB.



LH Global Resources

★ Woman-Owned Business
Provided Pandemic-Related Services

LH Global Resources is owned by Letonia Hardin and recently won the Bard HVAC supply agreement.

Sweet P's

Provided Pandemic-Related Services ★

Sweet P's provided meals to KUB employees during the pandemic.



Bradford Catering

★ Provided Pandemic-Related Services

Bradford Catering delivered meals to KUB employees during the pandemic.

Expoquip

Woman-Owned Business ★
Minority-Owned Business
Provided Pandemic-Related Services

Jorge and Deana Sanabria own Expoquip, which provided masks to KUB during the pandemic.



Lambert's Health Care

★ Provided Pandemic-Related Services

Lambert's Health Care provided thermometers to KUB during the pandemic.

Accurate Contracting

Minority-Owned Business ★

Reggie Bazel owns Accurate Contracting Services, which provides KUB with electrical work for water heater installation.



Supplier Diversity

KUB recognizes the power of diversity and the vast resource a diverse pool of suppliers provides businesses. They are essential to KUB's efforts to support the growth of the communities it serves. KUB encourages the use and growth of Minority Business Enterprises (MBEs) and Women Business Enterprises (WBEs). Supplier diversity gives MBEs and WBEs an equal opportunity to participate in providing goods and services, in either a contractor or subcontractor arrangement or as a supplier/vendor with KUB. KUB is an equal opportunity employer and as such requires that its suppliers, vendors, and contractors do not discriminate based on race, color, sex, religion, national origin, age, disability, or genetic information.



Tips for Successful Bidding

1. Stay connected

- Register at www.BidSync.com and follow us on Twitter to receive bid notifications and update emails.
- Visit www.kub.org. Click "about us," "procurement," and "view open bids."

2. Stay organized.

- Make sure to read the entire bid package and make a checklist of all required bid documents. Make the date the main point of your checklist to keep yourself on schedule.

3. Seek feedback.

- If you don't win a bid, follow up with the buyer and ask for your results to improve your chances of success in the future.

4. Understand KUB.

- Gain knowledge and insight by attending pre-bid meetings to network with contractors. Be sure to talk to KUB representatives, and ask plenty of questions!

5. Don't give up!

- Consistency can go a long way.

How KUB Purchases

The Procurement Department is responsible for materials, supplies, services, construction, and maintenance purchases separated into these categories:

Small Purchases:

- Purchases between \$0-\$4,999: No competition required

Formal Competitive Process:

- Purchases between \$5,000-\$24,999: Three written quotes
- Purchases \$25,000+: Requires publicly advertised bids



**Follow us
on Twitter
@KUBbiz**

Follow KUB Procurement
to receive real-time
information on new bids!

**Get BidSync
for Free!**

- Visit prod.bidsync.com/plans
- Click "Try Free" under "Basic"

Meet KUB's Procurement Team

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