



Our Vision:

KUB exists to serve its customers, improving their quality of life by providing utility services that are safe, reliable and affordable.

Our Mission:

Our mission is to act as good stewards of our communities' resources: utility assets, customer dollars, and the environment. We work to safeguard those resources and enhance their value for the people of the communities we serve and generations to come.

Small Business Program Update

About KUB's Small Business Program



It's now easier than ever for small businesses to work with KUB! Companies with fifty (50) or fewer employees and less than \$10 million in annual revenue can more easily participate in bid opportunities that fall between \$10,000 and \$100,000, made available through the Small Business Program.

Program Highlights and Important Information:

- All bonding requirements will be waived.
- Insurance requirements and limits will be relaxed.
- All bidders must sign a verification form called the Small Business Affidavit for a bid to be accepted.
- Bidders must perform at least 51% of the awarded job.
- Qualifying bid opportunities may include vehicle purchases, materials and equipment, small construction projects, and plant equipment maintenance.

Please reach out to smallbiz@kub.org for additional information.

Congratulations

KUB has awarded its first eight bids to vendors as a part of the new Small Business Program.

Congratulations to the following vendors:

Robert Mark Technologies

Awarded bid to complete automated processing work for \$68,658.30.

Smart IT Pros ★ Woman-owned business

Awarded bid to provide IT hardware and accessories for \$68,716.20.

First Place Finish ★ Woman-owned business

Awarded bids for preparation of new electric substation site and demolition of on-campus CNG station for \$28,517.

Jason Stephens Company

Awarded bid to replace water clarifier pedestal for \$72,000.

JEC Integration Systems

Awarded bid for video conferencing equipment for \$6,840.

LH Global ★ Woman-owned business Minority-owned business

Awarded bid for self-dumping hoppers for \$9,435.

Power Monitors, Inc.

Awarded bid for power monitoring equipment services for \$23,229.56.

Steps for Success on BidSync (Periscope)

1. Vendor Registration:

- Sign up, and create a user name and password.
- Provide standard company information. Vendor must have a business ID number DUNS#, FEIN#, or SSN#.
- Select your primary industry and at least three (3) keywords.
- Based on the keywords submitted, a list of classifications (commodity codes) will be displayed. You must select at least one code.

2. Vendor Navigation:

- Spend time navigating the site.
- Go to your account and take a closer look at "My Account", "Admin", "Search Bids", and "Support" functions.
- Go to the KUB drop down menu, and view the qualifications and other required forms.

3. Placing a bid/offer:

- Log in to the BidSync site.
- Click on the "Bid and Overview" page to view bid specifications.
- Upload all required documents, and verify your company complies.
- Click on the "Place Offer" button, and upload bid quantity, price, etc. Additional information can be added in the comments section, such as explanation of scope, fee, and references.

You have successfully placed a bid or offer with KUB!

Get BidSync (Periscope) for Free!

• Visit bidsync.com

• Click "Try for Free" button



How KUB Purchases

The Procurement Department is responsible for materials, supplies, services, construction, and maintenance purchases separated into these categories:

Small Purchases:

- Purchases between \$0-\$4,999: No competition required

Formal Competitive Process:

- Purchases between \$5,000-\$24,999: Three written quotes
- Purchases \$25,000+: Requires publicly advertised bids

Wanted: Utility Contractors for Prequalification

To ensure KUB has an adequate pool of qualified utility construction contractors, KUB's Procurement Department has a Contractor Prequalification Program that includes all construction contractors (electric, gas, water, wastewater, vegetation management, and paving).

Below is an outline of KUB's Contractor Prequalification Program Process.

- Contractor can download Section A-C Forms from this link: www.kub.org/about/procurement/contractor-prequalification.
- Completed Section A-C Forms should be emailed to kubprequal@kub.org for review.
- Upon KUB approval of Section A-C, the applicant will be sent Section D, which requires the contractor to three references and detail any previous construction projects with KUB within the last three years
- If Sections A-D are approved by KUB, applicants are to submit remaining requirements to Avetta, which KUB uses to prequalify contractors
- A scorecard rating of 60 or greater and a classification of "Compliant" or "Conditional" in Avetta is required to be prequalified

Questions regarding prequalification can be emailed to kubprequal@kub.org.

Meet KUB's Procurement Team

John Piotrowski, Manager

865-558-2266

John.Piotrowski@kub.org

Daniel Kembel, Supervisor of Purchasing & Contract Services

865-558-2290

Daniel.Kembel@kub.org

Nikitia Thompson, MBE/WBE

Program Coordinator

865-558-2538

Nikitia.Thompson@kub.org

Contract Services:

Shari Hurst, Contract Specialist

865-558-2461

Shari.Hurst@kub.org

Zach Breeding, Contract Specialist

865-558-2489

Zachary.Breeding@kub.org

Abigail Morgan, Contract Specialist

865-594-7341

Abigail.Morgan@kub.org

Purchasing:

Jermon Bishop, Buyer

865-558-2546

Jermon.Bishop@kub.org

Michele Daniel, Buyer

865-558-2407

Michele.Daniel@kub.org