

Inside KUB Procurement

Quarterly Newsletter
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www.kub.org/procurement

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**SUPPLIER
OUTREACH**

KUB provides safe and reliable electric, fiber, natural gas, wastewater treatment, and water services to more than 501,000 customers in Knox and parts of seven surrounding counties.

Procurement Showcase Connects KUB with 50+ Companies

KUB's recent Procurement Showcase was a success, as staff from KUB Engineering, IT, and Properties Departments connected with representatives from more than 50 local companies to share upcoming opportunities to work together.

Procurement staff members were also in attendance to help vendors and contractors register for KUB's new bidding platform, BidNet.



How to Bid on KUB Projects with BidNet

1. Visit bidnetdirect.com
2. Click "Vendor Registration"
3. Create a free account (Limited)
4. Verify your email address via emailed link from BidNet, and create your password
5. Create company profile (or select from list if the profile is already created)
6. To search within BidNet for KUB bids, search "KUB" in the keywords search box

Check for open KUB bids:

- Visit www.kub.org/procurement and click "View open bids and request for proposals"
- Follow KUB Procurement on X @KUBbiz

Get to Know Stefan Mitchell



How long have you been at KUB?

I have been with KUB working in the Facilities Department since June 2023.

What is your area of responsibility at KUB?

As the Facility Maintenance Team Lead, I provide oversight to various contracts which include landscaping, janitorial, and general maintenance (includes programs like HVAC, electrical, fire suppression, and various other facility systems). I also coordinate capital improvements, including upgrades and renovations to various facilities, roadways, parking areas, and roll up doors.

What drives you to help businesses become new partners with KUB?

Prior to my arrival at KUB, I was part of a small business seeking opportunities with KUB and was unable to establish a connection. I was unaware of the smaller projects that were available to establish business opportunities.

Do you have any tips to help those who want to work with us?

First, get in contact with Nikitia Thompson, KUB's Supplier Outreach

Coordinator at NikitiaThompson@kub.org and let her know your capabilities and your desire to work with KUB.

Next, contact procurement to become a registered vendor. Continually monitor KUB upcoming bid opportunities on BidNet and establish a personal relationship with KUB.

Do you have any other comments to share with the local business community?

Be patient, yet diligent. View KUB not only as a source of revenue, but also as a resume builder.

Upcoming Opportunities

Contract Services:

- Vacuum Truck Services
- AMI Comm Install & Maintenance
- Telephone System Maintenance
- Kitchen Appliances
- Ice Machines
- Conference Room Tables
- FY25-26 Circuit Tree Pruning - Phase 1
- Underwater Inspection Services
- Pump Refurbishment Services
- Machine Shop Services - Meters Specific Work
- 69kV Sub-transmission Circuit Maintenance
- Oil Water Separator
- Equipment Vibration Analysis Services

Connect with us



@KUBbiz



@Knoxville Utilities Board

Upcoming Events

City of Knoxville Business Breakfast

June 2025; Follow KUB Procurement on X @KUBbiz for details

East Tennessee Purchasing Association Matchmaking Event

Summer 2025; Follow KUB Procurement on X @KUBbiz for details