

# Inside KUB Procurement

Quarterly Newsletter  
January–March 2024

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**SUPPLIER  
DIVERSITY**

KUB provides more than 486,000 customers in Knox and parts of seven surrounding counties with safe and reliable electric, fiber, natural gas, wastewater treatment, and water services.

# Happy New Year!

## KUB's Procurement Outreach Event Was A Success

KUB hosted an event aimed at fostering connections between KUB's Properties Department and potential contractors. The meet-and-greet was designed to provide a platform for contractors to interact with key representatives, discuss project opportunities, and showcase their expertise. The event offered a relaxed and collaborative atmosphere, allowing both the organization and contractors to build relationships that extend beyond the traditional business setting. Attendees had the chance to learn about upcoming projects, explore potential collaborations, and establish a foundation for future partnerships. This meet-and-greet not only served as a valuable opportunity for contractors to introduce themselves, but also as a strategic move by the organization to identify skilled professionals who could contribute to the success of their projects.



Ken Frazier with KMF Lawn and Landscape attended the event and has submitted two proposals for upcoming work. He shared that the event created a direct connection with KUB and helped the company more efficiently put in a successful bid.

## Upcoming Events

### Knoxville Diversity Business Alliance Expo

KUB's Procurement Department members will be in attendance to discuss how to do business with KUB.  
Thursday March 7, 2023; 8 a.m. – 12 p.m.

Bridgewater Place, 205 Bridgewater Rd. Knoxville, TN 37923

### Spring 2024 Event

KUB's Procurement and Properties Departments will host an event to highlight bid opportunities available in KUB's Fiscal Year 2024–2025. Stay tuned for more information to be share via KUB's Procurement X (previously Twitter) @KUBbiz and email.

## Our Vision

KUB creates connections and enhances the quality of life in our East Tennessee communities so everyone can thrive.

## Our Mission

KUB exists to serve its customers as a trusted partner and steward, providing industry-leading energy, water, and fiber optic services.

## How To Do Business With KUB

- Register at [www.bidsync.com](http://www.bidsync.com).
- Check [www.kub.org](http://www.kub.org) for upcoming bids.
  - Scroll down to "About us".
  - Click "Procurement".
  - Click "View open bids and request for proposals".
- Attend upcoming outreach and networking events.
- Make contact with Procurement buyers that purchase your service or goods.
- If you are a Women or Minority Business Enterprise, reach out to KUB's MBE/WBE coordinator NikitiaThompson at [NikitiaThompson@kub.org](mailto:NikitiaThompson@kub.org).

## Prequalification Information

Any contractor wishing to bid on and perform electric, natural gas, water, wastewater, vegetation management, paving, and fiber construction for KUB must become pre-qualified prior to bidding.

More information:

Contact [KUBPrequal@kub.org](mailto:KUBPrequal@kub.org)

## Our Procurement Team

### Procurement Department:

**Daniel Kembel**  
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**Marlana Hutsell**  
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### Contract Services:

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### Purchasing:

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