

Inside KUB Procurement

Quarterly Newsletter
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www.kub.org/procurement

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**SUPPLIER
OUTREACH**

KUB provides safe and reliable electric, fiber, natural gas, wastewater treatment, and water services to more than 501,000 customers in Knox and parts of seven surrounding counties.

Join KUB Procurement and project managers on January 13 from 8 – 10 a.m. to discuss various upcoming projects and bid opportunities from across the company! KUB staff will form “conversation tables” where similarly grouped departments will be partnered with a Procurement staff member to discuss jobs planned for bid over the next calendar year. These tables will allow for discussion with multiple KUB contacts at once – saving time and connecting more people.

KUB will provide light refreshments. Don't forget your business cards and something to take notes with. We look forward to seeing you!

Photos from 2025 Procurement Expo



Small Business Enterprise Program

The KUB Small Business Enterprise program has been updated! Small business bids are now for projects up to \$150,000 with a 5% preference for any business who is headquartered within KUB's service territory. These changes will allow additional competition for small and local businesses. Last year, KUB spent \$740,998 in small business bids, with \$149,244 of that going directly to Knoxville businesses.

Upcoming Opportunities

- Hoskins Operations Center Field Operations south parking lot
- Hoskins Operations Center Field Operations building renovation
- Hoskins Operations Center Transformer Warehouse roof replacement
- November and December insurance placements
- Halls Substation site development
- Halls Substation electric construction
- Clarifier and raw water distribution project
- Wastewater digester cover upgrades design
- Dixie Substation oil containment filter installation
- Kuwahee Wastewater Treatment Plant final clarifiers (Phase 2)
- Kuwahee Wastewater Treatment Plant aeration diffusers
- Kuwahee Wastewater Treatment Plant primary clarifiers influent upgrades
- Galvanized waterlines replacement

Tips for Successful Bidding

- 1. Stay connected.**
 - Register at www.BidNetDirect.com and follow KUB Procurement on X to receive bid notifications.
 - Visit www.kub.org/about/procurement and click "View Open Bids And Requests For Proposals."
- 2. Stay organized.**
 - Make sure to read the entire bid package and make a checklist of all required bid documents. Make the closing date the main point of your checklist.
- 3. Seek feedback.**
 - If you don't win a bid, follow up with the buyer and ask for your results to improve your chances of success in the future.
- 4. Learn more about KUB.**
 - Gain knowledge and insight by attending pre-bid meetings to network with contractors. Be sure to talk to KUB representatives and ask plenty of questions.
- 5. Don't give up!**
 - Consistency can go a long way.

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Have Questions?

Have a question that hasn't been answered? Want more information on a specific topic? Email KUB Procurement at supplieroutreach@kub.org.